

BILL NO. 92-10-

47

RESOLUTION NO. R-

52-92

A RESOLUTION OF THE COMMON COUNCIL OF
FORT WAYNE, INDIANA SUPPORTING THE
REAUTHORIZATION AND POSSIBLE ENLARGEMENT
OF THE FORT WAYNE URBAN ENTERPRISE ZONE
BY THE INDIANA GENERAL ASSEMBLY.

WHEREAS, Fort Wayne's Urban Enterprise Zone has been in
existence since January 1, 1984; and

WHEREAS, the Urban Enterprise Zone is targeted into the
area of Fort Wayne that has suffered from economic distress
and physical deterioration; and

WHEREAS, the existence of the Urban Enterprise Zone has
benefitted the community by encouraging over \$120 million in
new business investment since 1984; and

WHEREAS, 3,500 jobs have been created in the Zone since
1984; and

WHEREAS, Zone residents have benefitted from job training
and neighborhood improvements funded by the Urban Enterprise
Association; and

WHEREAS, I.C. 4-4-6.1 allows the Indiana General Assembly
to authorize a second ten-year designation for enterprise
zones created in 1984,

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE COMMON
COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

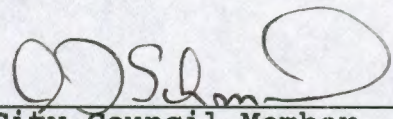
Section I. That this Council, representing the citizens
of Fort Wayne, hereby supports the Fort Wayne Urban Enterprise
Association and it's efforts toward reauthorization.

Section II. That this Council encourages the Indiana
General Assembly to enact legislation allowing for cities
seeking a second ten-year designation to be so designated.

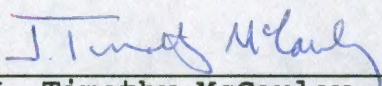
Section III. That this Council urges the Indiana General
Assembly to enact legislation to allow for geographically

1 larger enterprise zones than is allowed under I.C. 4-4-6.1.

2 Section IV. That this Resolution shall be in full force
3 and effect from and after its adoption by the Common Council
4 and approval by the Mayor.

5
6 
7 _____
City Council Member

8 APPROVED AS TO FORM AND LEGALITY

9
10 
11 _____
J. Timothy McCaulay, City Attorney

Read the first time in full and on motion by _____, seconded by _____, and duly adopted, read the second time by _____ title and referred to the Committee on _____ (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Common Council Conference Room 128, City-County Building, Fort Wayne, Indiana, on _____, the _____, day of _____, 19_____, at _____ o'clock _____ M., E.S.T.

DATED: _____ SANDRA E. KENNEDY, CITY CLERK

Read the third time in full and on motion by Belmish, seconded by _____, and duly adopted, placed on its passage. PASSED ~~lost~~ by the following vote:

| | AYES | NAYS | ABSTAINED | ABSENT |
|-------------|------|------|-----------|--------|
| TOTAL VOTES | 8 | | | 1 |
| BRADBURY | ✓ | | | |
| EDMONDS | ✓ | | | |
| GiaQUINTA | ✓ | | | |
| HENRY | ✓ | | | |
| LONG | | | | ✓ |
| LUNSEY | ✓ | | | |
| RAVINE | ✓ | | | |
| SCHMIDT | ✓ | | | |
| TALARICO | ✓ | | | |

DATED: 10-27-92. Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK
(Signature of Sandra E. Kennedy)

Passed and adopted by the Common Council of the City of Fort Wayne,

Indiana, as (ANNEXATION) (APPROPRIATION) (GENERAL)
(SPECIAL) (ZONING) ORDINANCE RESOLUTION NO. 09-52-92
on the 27th day of October, 1992

ATTEST: (SEAL)
Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK
(Signature of Sandra E. Kennedy)
Thomas P. Henry
PRESIDING OFFICER
(Signature of Thomas P. Henry)

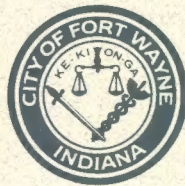
Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 28th day of October, 1992, at the hour of 3:00 o'clock P, M., E.S.T.

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK
(Signature of Sandra E. Kennedy)
Approved and signed by me this 2nd day of November, 1992, at the hour of 9:15 o'clock A M., E.S.T.
PAUL HELMKE
PAUL HELMKE, MAYOR
(Signature of Paul Helmke)

City of Fort Wayne



URBAN ENTERPRISE ASSOCIATION
1 9 9 1 a n n u a l r e p o r t



Paul Helmke, Mayor

The Fort Wayne Urban Enterprise Association had a very busy and successful 1991. Capital improvement projects, job training, business incentives and strategic planning were only a few of the UEA's undertakings during the past year.

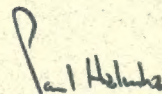
When I took office in 1988, the UEA was dormant. Since then, I have appointed an active Board of Directors and the City of Fort Wayne has provided staff, space, support and financial assistance to the organization.

The UEA administers programs for businesses and residents located in the Enterprise Zone. With less and less money coming from the federal government for urban areas, the UEA plays a very important role in keeping Fort Wayne competitive and compassionate.

Keeping major employers in the Zone is one of the UEA's goals. That happened in 1991 when the Tokheim Corporation consolidated its Tennessee plant with its Fort Wayne plant and stayed in the Zone.

Our programs are working, but more needs to be done. I support the continuation and expansion of the Enterprise Zone, the UEA, and programs to help the residents and businesses in this important part of our community.

Sincerely,



Paul Helmke
Mayor

**Urban Enterprise Association
Board Members**

Roscoe Scott
Robert Hutner
Joe Fallon
Cheryl Dallman
Albert Doherty
David Long
Robert Osman
Greg Purcell
Tom Brown

R. David Boyer,
Legal Counsel

Roy Hossler,
Administrator

Once again, I am proud to present the annual report of the Fort Wayne Urban Enterprise Association. Our many 1991 accomplishments are listed on the following pages, but there are two which I want to highlight: the move of the UEA's offices into the Fort Wayne Enterprise Center, and the completion of a strategic plan for the organization's future.

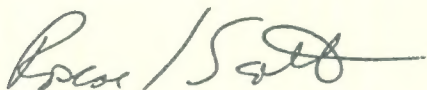
The UEA acquired the Enterprise Center in 1991 in order to save the business incubator and to move our operations into the Enterprise Zone. The Enterprise Center helps small businesses grow by providing shared office services and access to financing and business counseling. We believe that our location in the Zone will make us more effective in fulfilling our mission of promoting business and neighborhood investment.

A second major step in 1991 was the creation of the UEA's first strategic plan. The plan emphasizes neighborhood development, economic development, human services and housing. Housing is a new focus for the UEA, but we have made it a priority because of the relationship between housing and neighborhood improvement. This strategic plan charts our course for the next three years, and we are excited about the vision we have created.

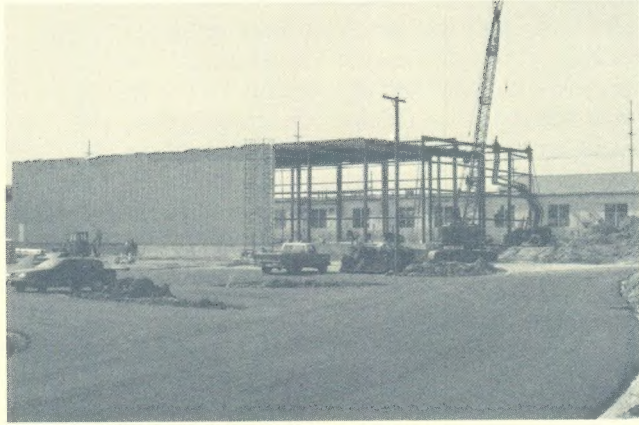
In discussing our future, I would be remiss if I did not include the issue of legislative reauthorization of the Enterprise Zone. The tax benefits and services that the UEA provides are only possible because of state legislation which is set to expire at the end of 1993. The State of Indiana must reauthorize enterprise zones or we will no longer be able to support economic and neighborhood development projects.

Despite the challenge for reauthorization, this is an exciting time for the UEA. We look forward to continuing our partnerships with businesses, neighborhoods and local government to make central Fort Wayne an even better place to live and work.

Sincerely,

A handwritten signature in dark ink, appearing to read "Roscoe Scott", with a long horizontal flourish extending to the right.

Roscoe Scott, Chairman
Fort Wayne Urban Enterprise
Association, Inc.



In 1991, the Tokheim Corporation added 47,000 square feet to its manufacturing plant located in the Enterprise Zone. The expansion created 250 new jobs.

BUSINESS ACTIVITIES IN THE ZONE

The Enterprise Zone Program was created in 1983 by the Indiana General Assembly to encourage economic development in distressed urban areas throughout the state. Fort Wayne's Enterprise Zone has been in existence since 1984.

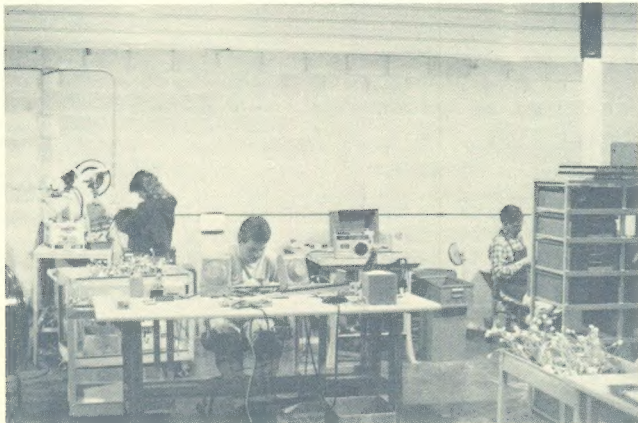
The Zone is a 2.75 square mile area that includes the industrial core of the central city following the railway system (see map at back of report).

The number of businesses in the Zone has grown to approximately 220. In 1991, 173 of these businesses received tax credits totalling \$2.5 million. In addition to these tax credits, new business investments in the Zone totalled \$23 million in 1991.

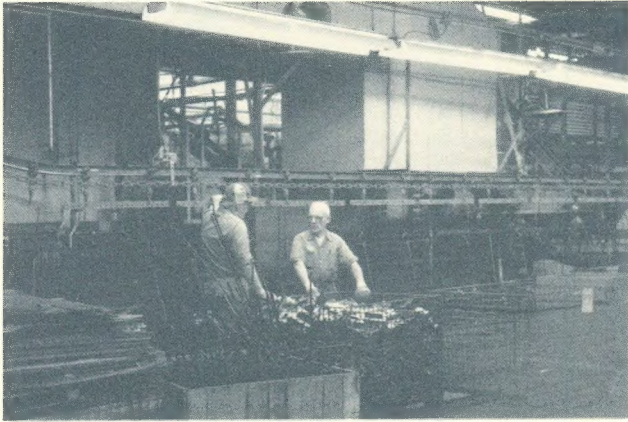
Major Businesses and employers in the Zone include General Electric, Slater Steels, Tokheim Corporation, Essex Group, ITT and Rea Magnet Wire. Retail, commercial and industrial firms make up the rest of the Zone businesses.

The Tokheim Corporation received the 1991 Business of the Year Award from the Urban Enterprise Association. In 1991, Tokheim consolidated its Tennessee assembly plant with its Fort Wayne manufacturing operation. The \$5 million, 47,000 square foot expansion created 250 new jobs. UEA incentives for Tokheim included a \$25,000 training grant, \$35,000 in entryway improvements and \$200,000 for curb and sidewalk replacement. The State of Indiana also awarded Tokheim a \$250,000 Industrial Development Grant.

In 1991, Comcast Cablevision announced it would construct a new 21,800 square foot facility on Taylor Street. The new building will replace an existing structure at a cost of \$2.5 million and will house 128 employees. This project will enhance the Taylor Street/Fairfield Avenue area, which has received a number of improvements in recent years.



Employees of Touch-Plate Design put together electrical control panels. Touch-Plate is located in the Enterprise Center and employs fifteen people.



Two workers at Tokheim's Fort Wayne plant prepare parts for painting. Tokheim decided in 1991 to consolidate its Tennessee operation with its Fort Wayne facility.



The Enterprise Center, located at 1830 Wayne Trace, was purchased by the UEA in 1991. The Center is a small business incubator.

ZONE EMPLOYMENT AND JOB TRAINING

Job creation and training are major components of the Enterprise Zone Program.

In 1991, the Zone saw a number of jobs created:

| | |
|------------------------|----------|
| Tokheim consolidation: | 250 |
| Other Zone businesses: | 350 |
| | ----- |
| | 600 jobs |

The Urban Enterprise Association funded two programs aimed at matching Zone residents with Zone businesses.

The Fort Wayne Urban League began its UEA Job Development Project in November of 1991. The year-long project was funded by a \$40,782 grant from the UEA.

Zone residents were referred to the program through the state employment office, the Wayne Township Trustee, the state welfare office and other agencies.

The Job Training Partnership Act Agency, Jobworks, also received a grant from the UEA. Jobworks put its \$35,594 grant toward a Workforce Center which helps Zone residents assess their job skills. Those who needed training would then receive it through Jobworks.

FORT WAYNE ENTERPRISE CENTER

The UEA purchased the Fort Wayne Enterprise Center in July, 1991. The small business incubator had failed as a for-profit venture and the property's mortgage had been foreclosed.

The UEA bought the Center for \$250,000. Funding came from three sources:

| | |
|--------------|---|
| \$100,000--- | UEA |
| \$100,000--- | Community Development Corporation Grant |
| \$ 50,000--- | Community Development Block Grant |

Since its inception in 1985, the Enterprise Center has "graduated" nine companies. At the time of the UEA's purchase, the Center housed 13 businesses and 50 employees.



This Wayne Trace sidewalk, shown before reconstruction, was part of a \$162,000 improvement project in the Wayne Trace and Anthony Boulevard area. The project was jointly funded by the UEA and Community Development Block Grant funds.



Members of strategic planning groups meet for the first time in July, 1991. The planning process was funded with a grant from the Lilly Endowment.

CAPITAL IMPROVEMENTS IN THE ZONE

The reconstruction of Brooklyn Avenue between Covington Road and Taylor Street was completed in 1991 at a cost of \$346,860. Brooklyn Avenue received new curbs, sidewalks and street resurfacing.

The UEA was able to complete this long-awaited project because of its ability to work with other funding sources. In addition to the UEA, funding was provided by the Community Development Block Grant, County Option Income Tax and local road and street funds.

The project improved traffic flow, pedestrian safety and the appearance of the street. "The construction was a dream come true," said Jenny Huth, President of the Westfield Neighborhood Association. "When we started the association seven years ago, our goal was to have Brooklyn improved."

The Anthony Boulevard and Wayne Trace area was also improved in 1991. New curbs, sidewalks and stormwater catch basins were built along portions of Anthony, Wayne Trace, and New Haven Avenue.

The project cost \$162,000. The UEA paid for half of the project and that amount was matched by the Community Development Block Grant.

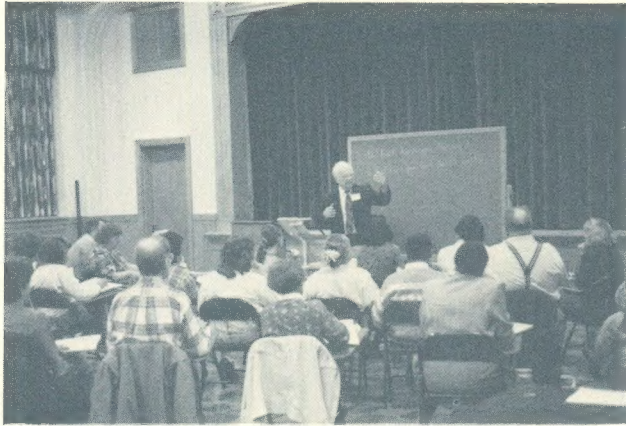
STRATEGIC PLANNING FOR THE UEA

The UEA completed a three-year strategic plan in 1991. The planning process was funded with a \$25,000 grant from the Lilly Endowment, an Indianapolis foundation.

The plan provides the direction the UEA will take over the next several years. Participants in the planning process included Zone residents, UEA board members, government officials and representatives of service agencies and Zone businesses.

The mission statement identified in the plan:

- *foster and promote workforce development and business development in the Zone
- *improve the present level of housing opportunities and housing conditions in the Zone
- *improve the present level of human service delivery to the residents of the Zone
- *create greater self-sufficiency of Zone residents



Homer Kiracofe instructs students of parenting classes funded by the UEA. Twenty-six Zone and central city residents completed the program.



Gale Schatzman graduates from the Fort Wayne Women's Bureau training program for home daycare providers. The program was funded by the UEA.

THE UEA'S SPECIAL PROJECTS

Each year the UEA participates in projects that serve the Enterprise Zone. 1991's special projects included the following:

- *Parent Training Program
- *Christmas Bureau donation
- *Weed & Debris Removal
- *Production of an informational video
- *Minority Business Week funding
- *Women's Bureau Program and Award
- *1991 Grants Program

The UEA funded a parent training class taught by Adler Institute professionals. More than 20 Zone and central city residents received the extensive training, which qualifies them to teach other Zone residents parenting skills.

Ten families were sponsored by the UEA with a \$3,000 donation to the local Christmas Bureau. The donation to the Christmas Bureau was a new project for the UEA in 1991.

In response to a 1989 survey of Zone businesses, the UEA once again ran a weed and debris removal program. The program resulted in the cleanup of 205 properties.

During 1991, the UEA marketing committee produced an educational video about the Enterprise Zone. The nine-minute video has been shown at different events in Fort Wayne.

The UEA helped to fund the annual Minority Business Week, held during October, 1991. UEA funding totalled \$3,000.

The Fort Wayne Women's Bureau was given the UEA 1991 Project of the Year Award for the Child Care Training Project. Eleven people participated in the program, which includes 120 hours of training in nutrition; first aid, safety and CPR; cognitive development; tax matters and small business assistance; state licensing requirements for child care providers; handling child abuse; stress management and other topics that affect the child care industry.



At a news conference announcing the 1991 UEA Grants, Mayor Paul Helmke congratulates JobWorks President Steve Corona. JobWorks received a \$35,594 grant to develop a workforce development center for Zone residents.



Fred Greene, a volunteer with Project Mentor, helps Marcus and Ephram with their homework. Project Mentor is a Big Brothers-Big Sisters project funded by a UEA Grant.

The UEA continued its Grants Program for a third year in 1991, considering grant applications from groups that addressed the following areas of need in the Zone:

- *job training/opportunity enhancement
- *child care
- *education attainment
- *crime prevention
- *social service leading to self-sufficiency

Ten not-for-profit agencies received a total of \$146,276 in grants from the UEA:

***The Fort Wayne Urban League** received \$40,782 to operate its Job Development Project.

***JobWorks** was awarded \$35,594 to open its Workforce Center at the Enterprise Center.

***The Fort Wayne Women's Bureau** received \$25,000 for a training program for home daycare providers.

***The Mental Health Association** was awarded \$12,500 for a seniors' crime prevention project.

***Anthony Wayne Services** received a \$10,000 grant for its capital building fund.

***The Boy Scouts/Girl Scouts** received a \$9,000 grant for its in-school scouting program.

***Coalition for Youth Services** was awarded a \$6,000 grant for a crime prevention program.

***Big Brothers/Big Sisters** was awarded \$3,900 to operate its Project Mentor Program.

***The 1991 Regional Neighborhood Network Conference** received \$3,000.

***Concerned Citizens Watch** was awarded \$500 for crime prevention.

Three Zone neighborhood associations each received grants of \$500:

***Brookmill Tenants Council**, for tools and a recreation library

***East Central**, for building repair

***Eastside Community**, for Sieling Park

FORT WAYNE URBAN ENTERPRISE ASSOCIATION, INC.
BALANCE SHEET
DECEMBER 31, 1991

ASSETS

CURRENT ASSETS

| | | |
|----------------------|-----------|-----------|
| Cash on Deposit | \$632,904 | |
| Grants Receivable | 50,000 | |
| | <hr/> | |
| Total Current Assets | | \$682,904 |

FIXED ASSETS

| | | |
|--|-----------|-----------|
| (Land, Building, Furniture, Equipment) | \$261,761 | |
| --Net of accumulated depreciation | -5,189 | |
| | <hr/> | |
| Total Fixed Assets | | \$256,572 |
| | <hr/> | |
| Total Assets | | \$939,476 |
| | <hr/> | |

LIABILITIES AND ASSOCIATION EQUITY

LIABILITIES

| | | |
|-------------------|----------|----------|
| Accounts Payable | \$17,407 | |
| Mortgage Payable | 50,000 | |
| | <hr/> | |
| Total Liabilities | | \$67,407 |

EQUITY FUNDS

| | | |
|--|-----------|-----------|
| Committed Funds for future projects / grants | \$157,796 | |
| Uncommitted Funds | 714,273 | |
| | <hr/> | |
| Total Equity Funds | | \$872,069 |
| | <hr/> | |
| Total Liabilities and Equity Funds | | \$939,476 |
| | <hr/> | |

STATEMENT OF REVENUE AND EXPENSES

REVENUES

| | | |
|----------------------------------|-----------|-----------|
| Grants Received State of Indiana | \$250,000 | |
| City of Fort Wayne | 150,000 | |
| Lilly Strategic Grant | 25,000 | |
| Membership Contributions | 384,801 | |
| Rents Received | 26,613 | |
| Other Income | 42,028 | |
| | | |
| Total Revenues | | \$878,442 |

GRANTS AND EXPENSES

Grants Distributed

| | | |
|---------------------------------|-----------|------------|
| Construction Project | \$488,800 | |
| Grants Program | 97,474 | |
| Lilly Strategic Plan | 19,505 | |
| Miscellaneous | 6,000 | |
| | | |
| Total Grants | \$611,779 | |
| | | |
| General Administrative Expenses | 104,760 | |
| | | |
| Total Grants and Expenses | | -\$716,539 |
| | | |
| Net Revenue over Expense | | \$161,903 |

GENERAL AND ADMINISTRATIVE EXPENSES

| | |
|---------------------------|-----------|
| Annual Reception | \$1,536 |
| Annual Report | 1,018 |
| Depreciation | 4,444 |
| Dues and Subscriptions | 245 |
| Office Expenses | 114 |
| Insurance | 1,284 |
| Legal and Professional | 3,049 |
| Miscellaneous Expense | 2,691 |
| Postage Cost | 1,927 |
| Printing Cost | 1,140 |
| Meetings and Conferences | 2,535 |
| Repairs and Maintenance | 5,568 |
| Security Services | 194 |
| Small Equipment Purchased | 1,661 |
| Staff Reimbursements | 39,161 |
| Taxes, Licenses | 4,747 |
| Trash Removal | 992 |
| Travel and Entertainment | 2,177 |
| Video Costs | 7,106 |
| Utility Cost | 11,155 |
| Weed Program | 12,016 |
| | <hr/> |
| Total Expenses | \$104,760 |

STATEMENT OF CASH FLOW

CASH FLOW FROM OPERATING ACTIVITIES

| | | |
|--|-----------|---------|
| Cash Received from Membership Assessment | \$384,801 | |
| Cash Received from Grants | 425,000 | |
| Cash Received from Rents , Other Sources | 27,177 | 836,978 |
| | <hr/> | |
| Cash Paid - Grants | \$611,779 | |
| Cash Paid - Operational Expenses | 85,198 | 696,977 |
| | <hr/> | <hr/> |
| Total Cash Provided - Operations | | 140,001 |

CASH FLOW FROM INVESTING ACTIVITIES

| | | |
|--|------------------|-------------------------|
| Purchase of Equipment | (\$2,430) | |
| Purchase of Building. Improvements | <u>(256,718)</u> | <u>(\$259,148)</u> |
| Interest Received | | <u>41,464</u> |
| Net Increase in Cash and Cash Equivalents | | <u>(\$77,683)</u> |
| Cash and Cash Equivalents, January 1, 1991 | | <u>710,587</u> |
| Cash and Cash Equivalents, December 31, 1991 | | <u><u>\$632,904</u></u> |

* audit conducted by Ronald L. Reinking, Certified Public Accountant

STRATEGIC PLANNING COMMITTEES:

ECONOMIC DEVELOPMENT

David Arnold
Fort Wayne Chamber of Commerce

Michael Graham
Community and Economic Development,
City of Fort Wayne

Roy Hossler
UEA Administrator

Rufus Hamilton
Fort Wayne Urban League

Marie Harris
Ivy Tech

Betty Lou Nault
Jobworks

Fay Nelson
Fort Wayne Community Schools Career
Center

Linda Price
IDEA Center

Kay Ann Rogers
Fort Wayne Chamber of Commerce

HOUSING

Thomas Brown
UEA Board Member

Oscar Draughn
Zone Resident

Thomas Hannen
Fort Wayne Housing Authority

Janett McLean
Zone Resident

Jim Mitsch
Standard Federal Bank

Mary Morris
Fort Wayne Housing Authority

Barb Jones
Community and Economic Development,
City of Fort Wayne

Robert Murray
Fort Wayne Apartment Association

Susie Nelson
Lincoln Life Improved Housing

HUMAN SERVICES

Carol Cartwright
Fort Wayne Urban League

Joseph Conrad
Community Action of Northeast Indiana

Ed Elkins
East Wayne Street Center

Lynnice Hamilton
Wayne Township

Jerry Henry
Retired

Duane Hinshaw
Boys & Girls Club

Dr. Robert Hutner
UEA Board Member

Fred Meriwether
United Way

Brenda Robinson
Old Fort YMCA

Ruth Ann Sprunger
Mental Health Association

Andrea Thomas
West Central Ministries

NEIGHBORHOOD DEVELOPMENT

Rev. Paul Arnold
Faith United Methodist Church

Gary Baeten
Neighborhood Code Enforcement,
City of Fort Wayne

Karen Bartik
WANE TV

Bill Brown
Summit City Electric

Tom Cain
Community and Economic Development,
City of Fort Wayne

Delores Cansler
East Central Neighborhood Association

NEIGHBORHOOD DEVELOPMENT

Al Doherty
UEA Board Member and Zone Resident

Charlotte Esters
Zone Resident

Dan Platter
Eastside Neighborhood Association

Barbara Schoppman
Neighborhood Specialist,
City of Fort Wayne

John Simerman
West Central Neighborhood Association

Rose Taylor
Taylor Signs

F. Robert Woenker
Community and Economic Development,
City of Fort Wayne

UEA COMMITTEE:

PR/MARKETING

Greg Purcell, Chairman
Community and Economic Development,
City of Fort Wayne

Dr. Robert Hutner
UEA Board Member

Mary Paige-Greig
Essex Group, Inc.

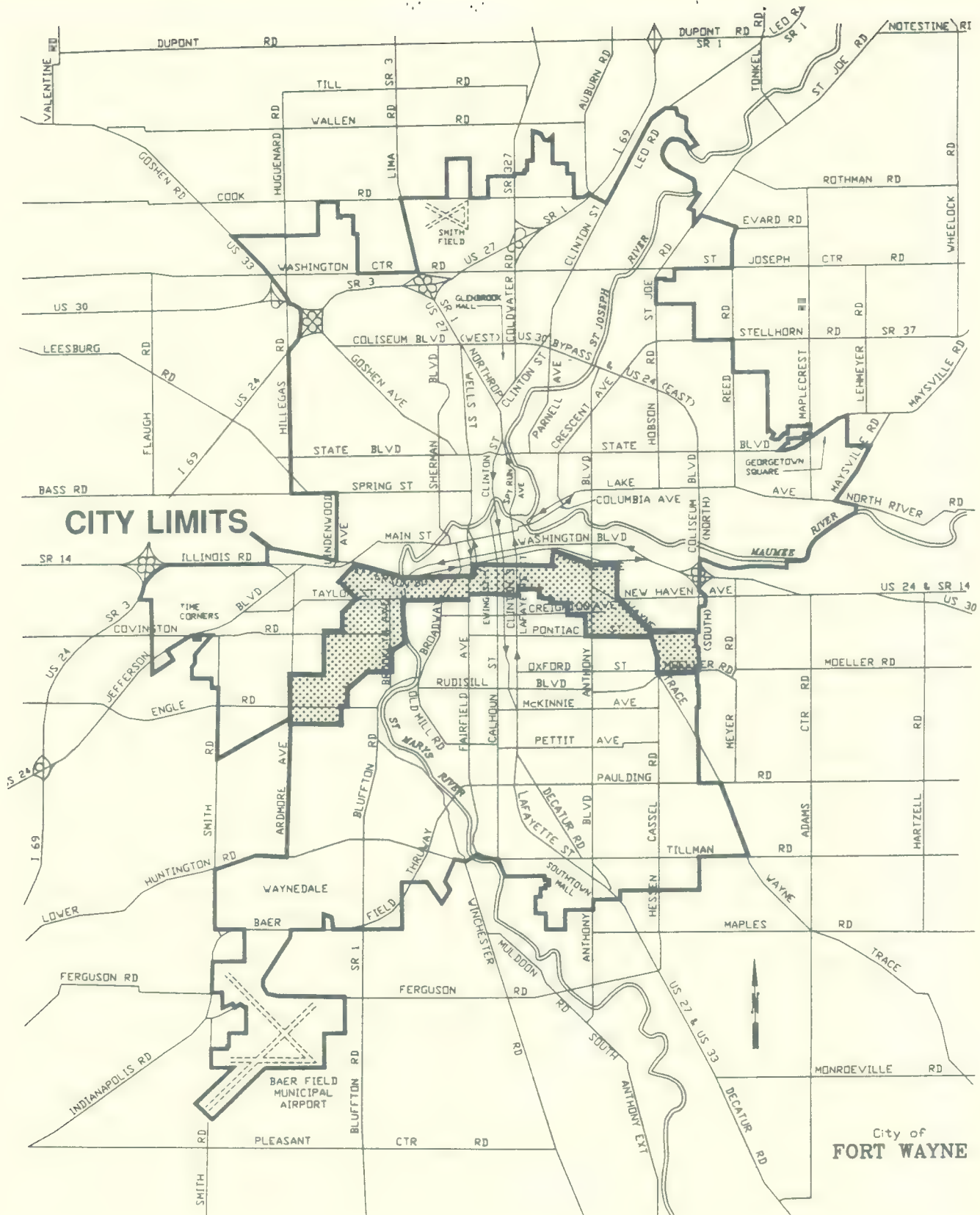
Mark McCombs
Graphic Design, City of Fort Wayne

Annette Roy
Public Information, City of Fort Wayne

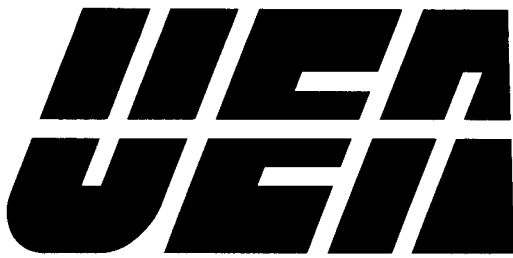
Karen Bartik
WANE TV

Roy Hossler
UEA Administrator

Karen Goldner
Community and Economic Development,
City of Fort Wayne



Fort Wayne Urban Enterprise Zone



Volume IV, Autumn 1992

Zonews

A publication of the Fort Wayne Urban Enterprise Association
"Promoting Business & Neighborhood Investment"

State Legislature Candidates Respond to Enterprise Zone Survey

Zone Surveys Were Sent to:

*John R. Sinks (R), for State Senator,
16th District

*Geoff Paddock (D), for State Senator,
16th District

*Barbara Engle (R), for State
Representative, 79th District

*John Becker (R), for State
Representative, 80th District

*Ben GiaQuinta (D), for State
Representative, 80th District

*Donald Edgar (R), for State
Representative, 81st District
NO RESPONSE

*Winfield Moses, Jr. (D), for State
Representative, 81st District

*Jeffrey Espich (R), for State
Representative, 82nd District
NO RESPONSE

*Robert Alderman (R), for State
Representative, 83rd District
NO RESPONSE

*Gloria Goeglein (R), for State
Representative, 84th District
NO RESPONSE

In light of the upcoming elections, the UEA decided to survey those candidates running for State Senator and State Representative. Surveys were sent to those candidates who would be representing areas near the Enterprise Zone, or who could help the Zone's bid for reauthorization. The candidates also received information packets about the UEA, including the 1991 Annual Report and a video. Following are the questions we asked and the responses we received.

Q: Given the business assistance incentives, social service programs, infrastructure improvements, etc., do you think the Enterprise Zone program has been effective in Fort Wayne?

A: John R. Sinks: "The Enterprise Zone program has been very effective in the Fort Wayne area. Many businesses would not have had the opportunity to begin without the start-up capital and tax abatements which are offered to them. Workers are being retrained and the number of employees have increased since 1984 when the Zone was initiated in the area. The return to the State of Indiana in taxes has increased along with the enhancement of the neighborhood."

A: Geoff Paddock: "Yes. From the information I have received, the accomplishments of the Enterprise Zone are impressive. I would also like to consider broadening the Zone, perhaps to include the airport."

A: Barbara Engle: "After viewing the video, I feel you have a positive picture for what the program has done."

A: John Becker: "Yes--the Enterprise Zone program seems to be working."

(continued on next page)

UEA's Enterprise Center has Space Available for Businesses

The Fort Wayne Enterprise Center, located at 1830 Wayne Trace, is a business incubator with available space. The UEA bought the 50,000 square foot building in July, 1991.

The facility is divided into manufacturing, research and development, and office areas. Because the building is in the Enterprise Zone, the Center offers incentives to businesses locating there, including inventory tax credits and employee wage credits. The Center provides on-site parking for employees and customers and has access and loading facilities for heavy freight shipments.

The Center has available areas ranging from 100 square foot offices to 6,000 square foot production sites. Tenants pay a service charge and receive many services in return, including:

- *receptionist/telephone answering
- *conference room and cafeteria use
- *24-hour security system
- *cleaning and trash removal
- *access to business advisory services and library

For more information about the Enterprise Center, call UEA Administrator Roy Hossler at 422-2304.

Zonews Staff:

Editor:

Annette Roy, City of Fort Wayne

Writer:

Annette Roy, City of Fort Wayne

Design & Layout:

Mark McCombs, City of Fort Wayne



*"Promoting Business &
Neighborhood Investment"*

Fort Wayne
Urban Enterprise Association
Fort Wayne Enterprise Center
1830 Wayne Trace
Fort Wayne, Indiana 46803
(219) 422-2304



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Volume IV, Spring 1992

Zonews

A publication of the Fort Wayne Urban Enterprise Association
"Promoting Business & Neighborhood Investment"

80/20, Inc. Named UEA Business of the Year



*John, Doug and Don Wood stand by
80/20's product, the "industrial
erector set."*

80/20 derives its name from the Pareto Principle, which states "80% of your results come from 20% of your efforts." The company received the 1992 Business of the Year Award from the Urban Enterprise Association at the UEA annual reception April 16.

80/20, which manufactures automation equipment known as "The Industrial Erector Set," is located in the Fort Wayne Enterprise Center. The business was founded in early 1991 with four employees and \$15,000 in monthly sales. By the end of this year, the company will employ 30, with annual sales projected at \$2.5-\$3 million.

This family-owned business is the brainchild of Don Wood and his sons Doug and John. Company President Don credits the "commitment of staff and the right chemistry of family" in making the business work. Don spends 80% of his work time traveling nationally and internationally to market the product and find distribution channels. His talent in marketing comes from over 30 years of experience as an industrial marketing executive.

Operations Manager Doug Wood has years of experience in industrial automation equipment sales. He says the business achieves its goals because it stresses the importance of meeting customer service demands. Doug also credits his wife and children for understanding the demands of a growing business.

Production Manager John Wood has 14 years of machining and manufacturing experience. He is the driving force in production methods. His philosophy for success is "work hard and smart; there are no short cuts."

These secrets of success have worked well in helping the business become what it is today--the 1992 Business of the Year. Congratulations 80/20!

Important Tax Filing Reminder

The filing deadline for Form EZ-1 Personal Property Tax Credit (Inventory Tax Abatement) is May 15, 1992. Please file the form and a copy of your Business Tangible Personal Property Assessment Return (Form 103) at the:

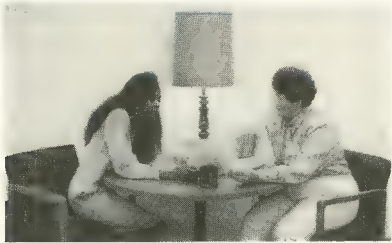
Allen County Auditor's Office
City-County Building, Room 102
One Main Street
Fort Wayne, IN 46802

DO NOT file the EZ-1 at the Township Assessor's Office. For more information or forms, call Roy Hossler or Norma Terrell at 422-2304.

UEA and CDC Create Revolving Loan Fund Program

Zone Businesses to Benefit from Low Interest Rates

The City of Fort Wayne, through the UEA and Community Development Corporation, has created a new financing tool for Enterprise Zone businesses. The Enterprise Zone Revolving Loan Fund will assist businesses seeking to locate or expand in the Zone.



Jobworks' Workforce Center Director Carol Hess talks with a client. Hess' office is located in the Enterprise Center, 1830 Wayne Trace.

UEA-Funded Programs Help Residents Find Jobs

The UEA is helping Zone residents find jobs via the Fort Wayne Urban League and Jobworks. Both agencies have received grants for programs aimed at matching Zone residents with Zone employers.

For more information on the Urban League's UEA Job Development Project, contact Rufus Hamilton at 424-6326.

Jobworks' Workforce Center is located in the Enterprise Center, 1830 Wayne Trace. Project Director Carol Hess can be reached at 422-2304.

The Fund will provide loans of up to \$25,000 for building construction or renovation, purchase of machinery and equipment, working capital, landscaping, and similar uses to Enterprise Zone businesses which are unable to obtain conventional financing for their projects. The loans will be available at a 3% fixed interest rate.

The loan program is funded by the UEA and administered by the CDC. As the loans are repaid, the money will revert to the same fund and be used to make additional loans.

"This is an excellent example of different City-staffed organizations working with local businesses and volunteers to create jobs, spur business growth and benefit our City," said Mayor Paul Helmke.

The UEA is providing \$100,000 for the Enterprise Zone Revolving Loan Fund this year.

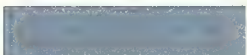
"This program will allow well-deserved businesses to receive the start-up capital they need. By working with the CDC, we are able to provide the flexibility needed for a low-interest loan program in the Zone," said UEA Chairman Roscoe Scott.

The CDC currently administers a number of loans to businesses, mostly with federal funds and federal regulations.

"We have been looking for ways to loan money without so many 'federal strings' attached," said E. Gerald McArdle, CDC President.

Commercial, industrial and retail businesses which will create or retain jobs are eligible for the program. A one-time, non-refundable application fee of \$25 will be charged to applicants.

For more information, contact Linda Doeden, City Department of Economic Development, at 427-1127 or UEA Administrator Roy Hossler at 422-2304.



Fort Wayne Urban Enterprise Zone



UEA Chooses Taylor Street as 1992 Capital Improvement Project

Urban Enterprise Association Board Members

Roscoe Scott
Steve Smith
Joe Fallon
Albert Doherty
David Long
Robert Osman
Greg Purcell
Tom Brown

R. David Boyer,
Legal Counsel

Roy Hossler,
Administrator

A stretch of Taylor Street will receive a new look as a result of the UEA 1992 Capital Improvement Project.

Construction will begin late this summer on Taylor between Electric Avenue and Paul Street. Planned improvements include street widening, resurfacing, new curbs and new sidewalks.

The project is being funded by UEA monies and Community Development Block Grant funds received by the UEA from the City of Fort Wayne.

"This area was chosen by the UEA because it goes along with our previous projects at Taylor and Broadway and our reconstruction of Brooklyn," said UEA Administrator Roy Hossler. Hossler said both the traffic flow and appearance along Taylor Street will be improved by this project.



Comcast Cablevision has begun construction on its new facility on Taylor Street. The UEA has spent \$221,000 on curbs, sidewalks and street reconstruction in the Taylor Street area.

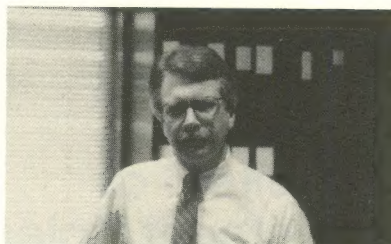
Comcast Begins Work on New Taylor Street Facility

Comcast Cablevision has begun its expansion project at its Taylor Street facility. A number of buildings will be removed, and a new 21,800 square foot structure will be built.

The new building will feature a drive-through window and an expanded lobby to provide easier access to customers who pay their bills in person.

Comcast officials say the \$2.5 million expansion project should be completed by the end of this year.

Mayor Helmke Appoints New Member to the UEA Board to Replace Dr. Robert Hutner



Steve Smith is the newest member of the UEA board.

Mayor Paul Helmke recently appointed a new member to the Urban Enterprise Association board. Steve Smith has been named to take the place of Dr. Robert Hutner, who retired from the UEA after serving on the board for four years.

Smith has served on the Fort Wayne Plan Commission since 1984. He has been President of the Plan Commission twice during that period. Smith also served on the UEA board for a short time during the mid-80's.

"I am familiar with the UEA and its goal of revitalizing the corridor of the inner city. This goal is consistent with my interests and community involvement," Smith said.

Smith is employed as the Administrator of the Fort Wayne Neurological Center, 2622 Lake Avenue. Smith previously worked at Lincoln National Bank.

Smith's appointment to the UEA board is for four years.

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*"Promoting Business &
Neighborhood Investment"*

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MEMORANDUM

TO: Common Council Members

FROM: Greg Purcell, ~~Director~~, Community and Economic Development

DATE: October 27, 1992

SUBJECT: Support for Enterprise Zone Reauthorization

Background

Q-92-10-47

The Fort Wayne Urban Enterprise Zone was designated in 1983 with a ten-year "sunset" provision. This means that on January 1, 1984, absent legislative action, the Fort Wayne enterprise zone will cease to exist -- as will the investment incentives, job training funds, and capital improvement funds that the zone generates.

The Indiana law creating enterprise zones allows the General Assembly to reauthorize zones for an additional ten years. Some state legislators have begun efforts to do so for Fort Wayne's zone. The resolution before you will communicate two things to the General Assembly as it considers enterprise zone legislation.

Support for Reauthorization

The resolution puts the Fort Wayne Common Council on the record as supporting the continuation of our enterprise zone for another ten years. This type of local support will help show the General Assembly that the enterprise zone program provides real benefits in our community and that it should be extended.

Support for Expansion

Current state law restricts the size of enterprise zones to three square miles, regardless of the size of the city in which it is located. Obviously, the effect of three square miles in Kokomo is different from the same sized area in Fort Wayne. It seems reasonable to allow larger communities to increase the size of

October 27, 1992

their zones. One approach to this idea is to make the size of the enterprise zone directly proportional to the size of the city. The resolution before you does not identify any specific methodology for enlarging enterprise zone area, but supports the concept of doing so.

Recommendation

The Fort Wayne Urban Enterprise Zone has been responsible for creating 3,500 jobs, persuading several major employers to stay and expand in Fort Wayne, and building numerous capital improvements. Staff recommends passage of the resolution in order to demonstrate local support of this important program.

GP/KG

Admn. Appr. _____

DIGEST SHEET

TITLE OF ORDINANCE Support UEZ Reauthorization/Possible Enlargement

DEPARTMENT OF REQUESTING ORDINANCE Community & Economic Development

SYNOPSIS OF ORDINANCE Resolution expressing Common Council support of
Enterprise Zone reauthorization and possible enlargement by the Indiana
General Assembly.

Q-92-10-47

EFFECT OF PASSAGE Will communicate support of Enterprise Zone program
to General Assembly.

EFFECT OF NON-PASSAGE Will communicate lack of local support for
Enterprise Zone program.

MONEY INVOLVED (Direct Cost, Expenditures, Savings) - none -

ASSIGNED TO COMMITTEE (J.N.) _____